

f C. fair (remodel)

51861 6746

McLANE NE: JULY SALEM .30¢ TEAR TAPE / #800438 (#807)											DISTRIBUTION DATE: 7/13/98			
#/ Salem Cartons Per Brand Style														
#/ STORES	McLANE#	CHAIN-ID	M85	M100	LT M85	M100	LT TOTAL CTNS	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR #	
4	34413	1906-1404	6	2	11	2	21	COASTAL MART 7223	SHARPTOWN	NJ		133402	565143	
5	34421	1906-1404	7	2	6	3	18	COASTAL MART 7224	PILESGROVE	NJ		133402	565015	
6	34454	1906-1404	2	2	2	5	11	COASTAL MART 7227	WOODBURY	NJ		133403	564991	
7	34504	1906-1404	6	5	12	8	31	COASTAL MART 7231	FAIRTON	NJ		133402	478391	
8	34512	1906-1404	7	7	6	5	25	COASTAL MART 7232	CEDARVILLE	NJ		133402	478393	
9	34520	1906-1404	14	7	10	5	36	COASTAL MART 7228	EGG HARBOR TWP	NJ		133401	666537	
10	33019	1906-1404	2	1	4	2	9	COASTAL MART 7401	LEWISBURG	PA		173804	182231	
11	33027	1906-1404	2	2	5	3	12	COASTAL MART 7402	SELINSBURG	PA		173804	621300	
12	33043	1906-1404	4	3	5	3	15	COASTAL MART 7404	WEST MILTON	PA		173804	776295	
13	33050	1906-1404	2	1	5	1	9	COASTAL MART 7405	MIDDLEBURG	PA		173804	182483	
14	33068	1906-1404	5	2	8	2	17	COASTAL MART 7406	MIFFLINBURG	PA		173804	182470	
15	33092	1906-1404	2	2	4	2	10	COASTAL MART 7409	MILTON	PA		173804	182207	
16	33126	1906-1404	4	2	2	2	10	COASTAL MART 7412	MONTANDON	PA		173804	775909	
17	33134	1906-1404	4	2	3	3	12	COASTAL MART 7413	NORTHUMBERLND	PA		173804	776006	
18	33159	1906-1404	5	4	5	3	17	COASTAL MART 7415	ELYSBURG	PA		173804	464027	
19	33167	1906-1404	4	2	4	1	11	COASTAL MART 7416	SUNBURY	PA		173804	776226	
20	33225	1906-1404	4	4	9	3	20	COASTAL MART 7422	TREVORTON	PA		173804	464015	
21	33241	1906-1404	5	1	5	2	13	COASTAL MART 7424	MT PLEASANT MILLS	PA		173804	776231	
22	33282	1906-1404	2	2	2	2	8	COASTAL MART 7428	SOUTH WILLIAMSP	PA		173804	490408	
23	33290	1906-1404	2	1	7	2	12	COASTAL MART 7431	WILLIAMSPORT	PA		173804	716776	
		1906-1404	136	68	149	84	437							
1	88070	1945-0000	2	1	1	1	5	COUNTRY FAIR #7	BROCTON	NY		162606	128546	
2	88153	1945-0000	4	2	7	2	15	COUNTRY FAIR #15	DUNKIRK	NY		162606	398553	
3	88765	1945-0000	2	1	1	1	5	COUNTRY FAIR #76	GERRY	NY		162606	415814	

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#/ STORES	McLANE#	CHAIN-ID	M85	M100	LT M85	M100	LT TOTAL CTNS	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR #	
4	88807	1945-0000	3	2	3	2	10	COUNTRY FAIR #80	FREDONIA	NY		162606	305798	
5	88823	1945-0000	3	1	1	1	6	COUNTRY FAIR #82	RIPLEY	NY		162606	398487	
6		1945-0000	3	3	3	3	12	COUNTRY FAIR 79	SPRINGVILLE	NY		162606	809623	
7	88609	1945-0000	3	4	3	2	12	COUNTRY FAIR #60	NILES	OH		173002	416233	
8	88674	1945-0000	6	7	7	4	24	COUNTRY FAIR #67	MINERAL RIDGE	OH		173003	843915	
9	88682	1945-0000	6	2	5	4	17	COUNTRY FAIR #68	AUSTINTOWN	OH		173003	843730	
10	88716	1945-0000	2	2	4	1	9	COUNTRY FAIR #71	HUBBARD	OH		173003	221018	
11	88740	1945-0000	10	3	10	7	30	COUNTRY FAIR #74	WARREN	OH		173002	220606	
12	88856	1945-0000	3	3	3	3	12	COUNTRY FAIR #85	WARREN	OH		173002	48192	
13	88948	1945-0000	3	2	7	2	14	COUNTRY FAIR #94	YOUNGSTOWN	OH		173006	306372	
14	88013	1945-0000	3	3	3	3	12	COUNTRY FAIR #1	ERIE	PA		173001	27380	
15	88021	1945-0000	8	6	6	7	27	COUNTRY FAIR #2	ERIE	PA		173001	399315	
16	88054	1945-0000	5	6	4	6	21	COUNTRY FAIR #5	ERIE	PA		173001	399312	
17	88096	1945-0000	8	5	10	6	29	COUNTRY FAIR #9	SHARON	PA		173004	554691	
18	88104	1945-0000	5	2	3	2	12	COUNTRY FAIR #10	WARREN	PA		162607	399196	
19	88112	1945-0000	6	4	5	3	18	COUNTRY FAIR #11	WESLEYVILLE	PA		173001	399311	
20	88120	1945-0000	7	2	5	3	17	COUNTRY FAIR #12	WATERFORD	PA		173001	399011	
21	88138	1945-0000	4	1	2	2	9	COUNTRY FAIR #13	GIRARD	PA		173001	399121	
22	88146	1945-0000	5	4	10	8	27	COUNTRY FAIR #14	ERIE	PA		173001	399141	
23	88178	1945-0000	6	3	6	5	20	COUNTRY FAIR #18	FAIRVIEW	PA		173001	653511	
24	88203	1945-0000	6	2	7	5	20	COUNTRY FAIR #8	TITUSVILLE	PA		173001	681631	
25	88211	1945-0000	6	4	4	4	18	COUNTRY FAIR #21	FRANKLIN	PA		173001	221391	
26	88229	1945-0000	6	5	6	5	22	COUNTRY FAIR #22	CONNEAUT LAKE	PA		173001	399146	
27	88237	1945-0000	6	4	8	4	22	COUNTRY FAIR #23	ERIE	PA		173001	399149	

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#/ STORES	McLANE#	CHAIN-ID	M85	M100	LT M85	M100	LT TOTAL CTNS	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR #	
28	88245	1945-0000	8	7	8	7	30	COUNTRY FAIR #24	ERIE	PA		173001	399287	
29	88252	1945-0000	8	5	5	7	25	COUNTRY FAIR #25	ERIE	PA		173001	304674	
30	88260	1945-0000	6	3	4	3	16	COUNTRY FAIR #26	ALBION	PA		173001	666960	
31	88278	1945-0000	5	3	8	4	20	COUNTRY FAIR #27	ERIE	PA		173001	424929	
32	88286	1945-0000	2	1	2	2	7	COUNTRY FAIR #28	BROOKVILLE	PA		162607	357356	
33	88302	1945-0000	4	2	4	4	14	COUNTRY FAIR #30	MEADVILLE	PA		173001	297551	
34	88310	1945-0000	8	8	10	6	32	COUNTRY FAIR #31	CORRY	PA		173001	399214	
35	88328	1945-0000	6	3	6	4	19	COUNTRY FAIR #32	ERIE	PA		173001	764587	
36	88336	1945-0000	4	4	8	5	21	COUNTRY FAIR #33	ERIE	PA		173001	764553	
37	88344	1945-0000	4	2	7	3	16	COUNTRY FAIR #34	SHARPSVILLE	PA		173004	843784	
38	88351	1945-0000	6	7	10	5	28	COUNTRY FAIR #35	ERIE	PA		173001	698428	
39	88369	1945-0000	5	4	7	3	19	COUNTRY FAIR #36	SHIPPENVILLE	PA		173005	175107	
40	88377	1945-0000	5	3	5	3	16	COUNTRY FAIR #37	SAEGERTOWN	PA		173001	399124	
41	88393	1945-0000	4	1	2	3	10	COUNTRY FAIR #39	GIRARD	PA		173001	840625	
42	88401	1945-0000	4	4	8	3	19	COUNTRY FAIR #40	ERIE	PA		173001	591733	
43	88427	1945-0000	3	3	3	4	13	COUNTRY FAIR #42	EDINBORO	PA		173001	399091	
44	88435	1945-0000	6	3	10	7	26	COUNTRY FAIR #43	ERIE	PA		173001	665290	
45	88443	1945-0000	5	3	4	3	15	COUNTRY FAIR #44	GROVE CITY	PA		173004	704478	
46	88450	1945-0000	8	3	6	2	19	COUNTRY FAIR #45	LINESVILLE	PA		173001	478510	
47	88468	1945-0000	6	2	5	5	18	COUNTRY FAIR #46	MC KEAN	PA		173001	704477	
48	88476	1945-0000	4	4	4	3	15	COUNTRY FAIR #47	OIL CITY	PA		173001	221369	
49	88484	1945-0000	4	3	6	3	16	COUNTRY FAIR #48	ERIE	PA		173001	257138	
50	88492	1945-0000	5	4	10	6	25	COUNTRY FAIR #49	ERIE	PA		173001	901191	
51	88500	1945-0000	8	6	6	8	28	COUNTRY FAIR #50	ERIE	PA		173001	901192	

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#/ STORES	McLANE#	CHAIN-ID	M85	M100	LT M85	M100	LT TOTAL CTNS	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR #	
52	88526	1945-0000	5	3	5	4	17	COUNTRY FAIR #52	ERIE	PA		173001	591736	
53	88559	1945-0000	8	4	7	7	26	COUNTRY FAIR #55	MEADVILLE	PA		173001	399090	
54	88567	1945-0000	8	6	10	8	32	COUNTRY FAIR #56	ERIE	PA		173001	478517	
55	88583	1945-0000	7	3	6	3	19	COUNTRY FAIR #58	COCHRANTON	PA		173001	843818	
56	88591	1945-0000	3	3	3	3	12	COUNTRY FAIR #59	ERIE	PA		173001	81901	
57	88625	1945-0000	4	3	5	5	17	COUNTRY FAIR #62	GREENVILLE	PA		173001	732305	
58	88815	1945-0000	5	2	6	2	15	COUNTRY FAIR #81	ERIE	PA		173001	532392	
59	88831	1945-0000	8	9	9	7	33	COUNTRY FAIR #83	ERIE	PA		173001	202391	
60	88849	1945-0000	5	3	4	4	16	COUNTRY FAIR #84	ERIE	PA		173001	550049	
61	88864	1945-0000	4	3	4	3	14	COUNTRY FAIR #86	NEW CASTLE	PA		173004	843859	
62	88914	1945-0000	3	3	3	3	12	COUNTRY FAIR #91	ERIE	PA		173001	20331	
63	88922	1945-0000	3	3	3	3	12	COUNTRY FAIR #92	MERCER	PA		173004	23296	
64	88930	1945-0000	7	3	6	4	20	COUNTRY FAIR #93	GROVE CITY	PA		173004	502795	
65	88955	1945-0000	6	4	7	4	21	COUNTRY FAIR #95	UNION CITY	PA		173001	511993	
66	88963	1945-0000	3	4	7	2	16	COUNTRY FAIR #96	ERIE	PA		173001	532396	
67	88971	1945-0000	5	4	5	6	20	COUNTRY FAIR #97	ERIE	PA		173001	535558	
68	88989	1945-0000	3	1	8	5	17	COUNTRY FAIR #98	ERIE	PA		173001	533285	
69	88997	1945-0000	4	3	5	3	15	COUNTRY FAIR #99	NEW CASTLE	PA		173004	844058	
70	89011	1945-0000	3	1	1	1	6	COUNTRY FAIR #64	BRADFORD	PA		162606	758040	
71		1945-0000	3	3	3	3	12	COUNTRY FAIR #29	GIRARD	PA		173001	802880	
		1945-0000	356	240	389	279	1264							
1	26187	2666-0000	1	0	4	1	6	NEIGHBORS	WHATELY	MA		113108	448830	
		2666-0000	1	0	4	1	6							
1	680306	2712-0000	3	3	3	2	11	KRAUSZERS FOODS	EAST HARTFORD	CT		113104	631640	

ROUs: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS																
McLANE NE			#/ CARTONS SALEM MENTHOL KING (UPC #12300-24194)													
JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#807)																
RETAIL DISTRIBUTION DATE: 7/13/98				NUMBER OF DISPLAYS PER GROUP PER STATE												
CHAIN NAME	NO. OF STORES	#/ CARTONS TO SHIP TO EACH ACCOUNT	TOTAL # CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	C U Y A H O G A	PA	RI	VT
A-PLUS/ SUNOCO	302	See List	796	1	2	39			2	27	164			557	4	
CHESTNUT MOBIL	7	See List	7	3							4					
COASTAL MART	23	See List	136							89				47		
COOKS CONVENIENT	6	See List	8								8					
COUNTRY FAIR	71	See List	356								17	30		309		
EXPRESS MART	44	2	88								88					
J MART	7	1	7								7					
KRAUSZERS	6	See List	13	13												
MANLEYS	12	1	12								12					
MOBIL / ON THE RUN	36	See List	57	5							49				3	
7/11-HANDEE MART	26	See List	93									1	36	56		
STARENTERPRISE	41	See List	87							34				53		
SAM'S CLUBS	16	See List	279					279								
INDEPENDENTS & SMALL CHAINS	25	See List	37	1		2	5			10	12			7		
TOTALS	622		1976	23	2	41	5	279	2	160	361	31	36	1029	7	0

ROUs: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS																
McLANE NE		#/ CARTONS SALEM MENTHOL 100 (UPC #12300-24195)														
JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#807)																
RETAIL DISTRIBUTION DATE: 7/13/98				NUMBER OF DISPLAYS PER GROUP PER STATE												
CHAIN NAME	NO. OF STORES	#/ CARTONS TO SHIP TO EACH ACCOUNT	TOTAL #/ CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	PA	RI	VT	
A-PLUS/ SUNOCO	302	See List	530	1	1	35			2	28	118		341	4		
CHESTNUT MOBIL	7	See List	5	3							2					
COASTAL MART	23	See List	68							39			29			
COOKS CONVENIENT	6	See List	8								8					
COUNTRY FAIR	71	See List	240								10	23	207			
EXPRESS MART	44	2	88								88					
J MART	7	1	7								7					
KRAUSZERS	6	See List	10	10												
MANLEYS	12	1	10								10					
MOBIL / ON THE RUN	36	See List	41	4							34			3		
7/11-HANDEE MART	26	See List	62									1	27	34		
STARENTERPRISE	41	See List	87							34				53		
SAM'S CLUBS	16	See List	279					279								
INDEPENDENTS & SMALL CHAINS	25	See List	25	1		1	6			3	9		5			
TOTALS	622		1460	19	1	36	6	279	2	104	286	24	27	669	7	0

ROUs: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS																
McLANE NE		#/ CARTONS SALEM MEN LIGHT KG (UPC #12300-24196)														
JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#807)																
RETAIL DISTRIBUTION DATE: 7/13/98				NUMBER OF DISPLAYS PER GROUP PER STATE												
CHAIN NAME	NO. OF STORES	#/ CARTONS TO SHIP TO EACH ACCOUNT	TOTAL #/ CARTONS	CT	DE	MA	MD	ME	NH	NJ	NY	OH	C U Y A H O G A	PA	RI	VT
A-PLUS/ SUNOCO	302	See List	1096	2	1	56			4	43	231			750	9	
CHESTNUT MOBIL	7	See List	12	4							8					
COASTAL MART	23	See List	149							81				68		
COOKS CONVENIENT	6	See List	13								13					
COUNTRY FAIR	71	See List	389								16	39		334		
EXPRESS MART	44	2	88								88					
J MART	7	1	7								7					
KRAUSZERS	6	See List	21	21												
MANLEYS	12	1	19								19					
MOBIL / ON THE RUN	36	See List	94	5							86				3	
7/11-HANDEE MART	26	See List	142									3	56	80	3	
STARENTERPRISE	41	See List	87							34				53		
SAM'S CLUBS	16	See List	279					279								
INDEPENDENTS & SMALL CHAINS	26	See List	64	1		5	4			20	21			13		
TOTALS	622		2460	33	1	61	4	279	4	178	489	42	56	1298	15	0

ROUs: 1110 / 1210 / 1310 / 1710 / 6710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

McLANE NE

#/ CARTONS SALEM MENTHOL LT 100 (UPC #12300-24197)

JULY: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (#807)**RETAIL DISTRIBUTION DATE: 7/13/98**

RETAIL DISTRIBUTION DATE: 7/13/98				NUMBER OF DISPLAYS PER GROUP PER STATE												
CHAIN NAME	NO. OF STORES	#/ CARTONS TO SHIP TO EACH ACCOUNT	TOTAL #/ CARTONS	CT	DE	MA	MD	MI	NH	NJ	NY	OH	PA	RI	VT	
A-PLUS/ SUNOCO	302	See List	611	1	1	36			2	25	151		391	4		
CHESTNUT MOBIL	7	See List	9	3							6					
COASTAL MART	23	See List	84							53			31			
COOKS CONVENIENT	6	See List	13								13					
COUNTRY FAIR	71	See List	279								10	23	246			
EXPRESS MART	44	2	88								88					
J MART	7	1	7								7					
KRAUSZERS	6	See List	15	15												
MANLEYS	12	1	12								12					
MOBIL / ON THE RUN	36	See List	53	4							46			3		
7/11-HANDEE MART	26	See List	103									1	43	56	3	
STARENTERPRISE	41	See List	88							34			54			
SAM'S CLUBS	16	See List	279					279								
INDEPENDENTS & SMALL CHAINS	25	See List	39	2		2	4			8	14		9			
TOTALS	622		1680	25	1	38	4	279	2	120	347	24	43	787	10 0	